

Report on: “Notional Defined Contribution (NDC) pension schemes and income patterns”

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AUTHORS' REPLY

(in red)

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In what follows, the editors and the readers of the journal will find our replies embedded within the referee's report. The authors, whose text appears in red and in a greater font size, wish in any case to thank the referee for his/her constructive approach.

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1. Summary

The paper deals with a PAYG pension system that is organized as a notional defined contribution (NDC) model. The authors look at one aspect of these kinds of models that has so far not been analyzed in detail: how replacement rates differ for workers with different income profiles (i.e. with rather steep or rather flat profiles or with missing contribution periods at the beginning or at the end of their careers). They show that replacement rates are higher for workers with flat profiles and that for them an early stretch of missing contribution periods is relatively advantageous (while the opposite is true for workers with steep profiles).

The synthesis provided by the referee is correct, though the final statement inadvertently reverses our results, which show that an early stretch of missing contributions has a greater impact on the replacement rate precisely for workers with flat profiles.

1Comments

The paper deals with one specific aspect of NDC systems: the interaction of replacement rates with the individual income histories. This is probably a rather small point but I think that it is valuable to have some clear-cut and systematic results on this issue. This is even more so given the fact that so far the academic literature does not contain many research papers on the working and the properties of NDC systems although they are getting increasingly popular in the real world.

I have, however, a number of recommendations that could help to improve the paper and to clarify certain points as I am going to argue in the following.

1.1Measures of adequacy

The authors start the paper with a discussion of the “adequacy of a stream of pension annuity from the viewpoint of the individual”. In particular, they distinguish three dimension of adequacy to which they also refer in later parts of the paper. To be frank, I had difficulties in understanding the meaning of (some of these) definitions and I also do not see

the immediate relevance for the main exercise. The first definition is relating adequacy to the “the pre-retirement standard of living”. This is a clear concept. The second dimension refers to “the number of annuities that will (or are expected to) be paid, and hence the (expected) length of the retirement period allowed for by the system”. This might be relevant for the individual in order to judge whether the system is “fair” but I would not call this “adequate” (at least not in the sense as this expression is used by the World Bank or the OECD in their pension publications).

The referee's objection to the relevance of our introduction clearly shows the need to clarify its role within the paper, while we wouldn't get rid of it altogether.

The ambition of the NDC scheme is to couple fairness (that we intend as uniformity of expected individual returns on compulsory contributions) with financial sustainability. This latter requires that in the presence of a bad economic and demographic scenario, pension reforms 'hurt' the individuals along either one of the three dimensions they care about: (i) the replacement rate; (ii) the ratio between the expected retirement period and the career length (managed essentially through the retirement age); (iii) the contribution rate. In this sense, one could hardly object that individuals would consider adequate (here the word stays for 'generous enough') a system that ensures a high degree of continuity in the standard of living (as measured by the replacement rate with respect to the last yearly incomes) for rather low retirement age and contribution rate. The aim of our paper is to investigate about how (i.e. to what extent and for what type of career profiles) the NDC quest for both actuarial fairness and automatic financial stability clashes with the traditional defined-benefit strategy to ensure some degree of ‘continuity in the standard of living’ for all members of the pension plan, regardless of their career profile; and since the additional key feature of fair and sustainable NDC schemes is to allow for some degree of flexibility as to the choice of retirement age and contribution rate, we want to recall from the very beginning that NDC schemes cannot escape the binding three-dimensional constraint, wherein more generous replacement rates ‘require’ either higher contribution rates or longer working careers. The sensitivity analysis contained in the second part of the paper is precisely aimed to quantify those trade-off and to analyze to what extent the constraint is relaxed by possibly higher, exogenous, rates of return on contributions.

As the third dimension they consider the “contribution rate whose payment has generated the property right on the stream of pensions and hence the benefit-cost ratio of the participation in a pension system”. The contribution rate certainly determines the general level of the pension system, but again it is not clear to me how this fits into an overall assessment of adequacy.

Our idea is that, from the viewpoint of the individual, a stream of pensions could be considered ‘adequate’ even if it does not grant continuity in the standard of living at a normal retirement age but it charges a low contribution rate, thus living room for a private pension plan.

Furthermore, I would have thought that there is also some discussion about other, alternative measures of “adequacy” that are often used by international organizations: the replacement ratio compared to average lifetime income (instead of last income), the first pension level (defined as the value of the first pension in comparison to the current average wage) or the average pension level (over the entire retirement span). The latter concepts are closely related to poverty measures (that are also mostly defined in relation to average income) and are thus particularly important for the question of adequacy.

These other possible dimensions of adequacy are extremely important but do not seem to be relevant from the viewpoint of the individual.

For the average pension level the topic of pension adjustment is important (with the rate of inflation, the growth rate of wages or some other rate that takes the front-loading of the G-factor into account). But these aspects are only mentioned briefly in the paper.

It is true that the question of front-loading the first pension annuity “at the expenses” of the pension adjustment can be given more attention in our paper. We will do that by extending our sensitivity analysis so as to cover the possibility to raise the replacement rate by adopting more generous divisors, which is what both Italy and Sweden have done when choosing to front-load in their divisors an interest rate of 1,5% and 1,6%, respectively.

1.1 Example in chapter 2

The basic results of the paper (and the basic intuition) are contained in Table 1. I find this example quite revealing but there are some elements that I do not understand:

Why aren't the returns on the account balance credited for the last year? I think that in the existing NDC systems such a credit is given?

Actually, in Italy, the returns for the last year of work are not credited on the account balance. In any case, as we explain below, we will adjust our formulas and simulations so as to include credits for the last year, in accordance with formula 2. This change does not alter in any way the outcomes of our paper. We will then mention in footnote 7 that Italian practice is different.

How is the weight AB_R calculated? If I use equation (4) one should get (for the case in column (4)) that $T\bar{i}_{i-x} = 1$ and not 68.9?

Formula 4 computes the relative weight, whereas Table 1 shows the absolute weight –namely the future value of the contributions - for three hypothetical individuals whose initial wage is equal to 100 money units. We will be clearer on that.

It would be interesting to see the values of other adequacy measures. I have, e.g., calculated the pension level for the same numerical example. It comes out as 70.26% (for the case with a “normal” income profile), 86.87% (for the steep profile) and 57.56% (for the flat profile). This is not surprising since all start with the same wage and the slow-growing individual have a smaller pension. Nevertheless it indicates that maybe the individuals with the steep profiles are not the ones the policymaker is concerned since they typically have rather high pensions (and thus pension levels). The individuals that are in danger of falling into poverty are the ones with rather flat profiles (and/or many missing contribution periods).

If one calculates the replacement rates not with respect to last periods income but rather to the (unadjusted) lifetime average one gets a value of 105.41% (for the case with a “normal” income profile), 102.39% (for the steep profile) and 108.61% (for the flat profile). The pattern is similar to the one with the replacement rate used in the paper but the magnitudes are much smaller. Which concept is the better one depends on the definition of the accurate standard-of-living etc. but this could deserve some discussion in the paper.

These extensions of our analysis are certainly interesting. We wonder whether we could embed them in the paper, while recognizing that an anonymous referee suggested them.

In order to calculate the average pension level one would need more information about the remaining life expectancy in the example and about the adjustment of pensions.

Life expectancy is more or less mirrored by the annuity divisors, whose level can deviate from life expectancy due to the possible choice to frontload the pension disbursement, i.e. to give up a part of the available adjustment in favor of the first pension annuity. The information about that, and about our assumptions on this matter, is contained in footnotes 4 and 5.

1.1 Organization of the paper

I regard the example of chapter 2 as the crucial section of the paper. It illustrates the main idea (that individual replacement rates depend on the slope of the individual income profiles). Chapter 3 provides a more thorough look at this result and it shows how the size of the contribution rate, the career length and the notional interest rate affect these main results. In my view chapter 3 could be shortened quite a bit. Maybe it would be reasonable to start with equation (6) (special case of equation (5) when the “conventional rate of return” equals average wage growth) and show the results concerning (for the last partial derivative maybe it would be interesting to look first at the case with $d = e - n$, where e is life expectancy). The general case could then be discussed briefly. I would also skip Figure 1 since in my view it does not provide any “new material” that is not already contained in the example of chapter 2 and in Figure 2.

We are not sure that this section could be easily shortened. Let us note, incidentally, that one of the readers suggests expanding it! As the referee emphasizes, equation 6 is a special case of equation 5. Therefore, starting with equation 6 might be demanding for many readers. On the other hand, we clarify, soon after presenting equation 6, that d does not deviate significantly from life expectancy. How can it be $d = e - n$, where n is the length of the working career? The graph in Figure 1 has been shown in seminars and presentations of a previous draft of the paper and many students and colleagues have appreciated the neatness of the information it provides, namely that actuarial fairness is incompatible with the principle of continuity in the standard of living for individuals with different career profiles. The referee is right in saying that the same information emerges from other parts of the paper and we could get rid of it if the paper was so long to require shortening; but this is not the case.

1.1 Additional short comments

Is **formula (2)** correct? I think the product should define $\pi_n = 0$ otherwise there is also a credit for the last period.

The specification in footnote 7 was precisely meant to mark the difference on this matter between equation 2 and equation 5. We will get rid of this discrepancy and adjust all formulas and simulations according to equation 2, which is correct. As said above, we will then clarify in footnote 7 that the Italian practice (awkwardly) does not credit interests on the contributions paid the last year.

There are a good number of **typos** in the paper and the entire paper should again be checked. I just want to list some examples. On p.5, line 1 there is a missing space in “year i” and in the second line after equation (3) there is another missing space in “rates of”. On p.11, fifth line from below there is a bracket missing after “(the slope of (5))” etc.

Thank you very much for that. We will carefully go through the paper to catch all typos.

Sometimes the **use of the language** does not sound optimal to me. For example I would not call the missing contribution periods a “discontinuity”. I would rather call it a “career break” (or just “missing contribution periods”). Also at first reading I had difficulties in understanding what is meant by the expression “rates of the pension savings” (p.4 last line before chapter 2).

We will use “career break”; thanks for that. On the other hand, we do not find the expression “rates of the pension savings” on page 4, nor on any other page, of our paper.

Also some of the **notation** is misleading. In equation (3), e.g., the authors use the expressions δ_w and δ_n while in equation (1) they use δ for the “rate of return anticipated and embedded in the annuity divisors”. In fact, I would prefer to use an index i in the expression for δ_n since it is different for different individuals with different growth rates a^i . This part of the paper is really confusing since just a few lines later the authors use i for a period and this then also appears in expression (4) for $T_{i/x}$. I would urge the authors to change the notation in these parts of the paper.

The referee is right. We will change the notation.

On p.12 the authors mention that “the system ensure that the (constant) contribution rate will not be perceived as a tax but rather as a compulsory savings rate rewarded with a fair and uniform rate of return”. It might be appropriate to **refer to the paper Disney (2004)** who has shown this empirically.

We will definitely add a reference to Disney 2004.

The **concluding section** of the paper contains some broad reflections on the properties and advantages of NDC systems. Although interesting, these parts of the paper are not really related to the earlier analysis.

To summarize my remarks, I think that the paper studies an interesting aspect of NDC systems. I would, however, consider to shorten the paper (maybe even move it towards a “short paper” or a “note”) since the main message of the article is easily conveyed via the numerical example and some straightforward calculations.

The paper is fairly short and though we agree that the main message is contained in the first part, we think that the sensitivity analysis contained in the second part is a good complement of it.

References

Disney, R. (2004), 'Are Contributions to Public Pension Programmes a Tax on Employment?', *Economic Policy* 19(39), 267-311.