Resubmission of MS 74

"Wage Dispersion, Over-Qualification, and Reder Competition"

by Ekkehart Schlicht

October 29, 2007

Included a revised version. I thank the referees for their suggestions. As I have given my response to the issues raised by both referees earlier, I do not repeat that here but just state the major changes I have made.

- 1. In response to the criticism of the first referee I that the term "qualification structure" is infelicitous, I have it replaced it by "quality mix."
- 2. In response to the critique of both referees that I have addressed the issue of wage dispersion insufficiently, I have added a section on wage dispersion (Section 9). It should be clear that the proposed view is consistent with the experience, while the wage-competition model is not. It should be also clear that the theory presented here does not *prove* the parallel increase in wage dispersion and over-qualification *more geometrico*, it simply offers a (to me) plausible rationalization.
- 3. In response to the criticism of the first referee I have made it clear in the introduction that I interpret "skill biased technological change" as "heterogeneity biased technical change."
- 4. In response to criticism of the first referee that the assumption of wage compression may be prone to misunderstanding, I have added an appendix where I show that postulating performance pay leads to similar results, and imperfect mobility by itself induces wage compression.
- 5. In response to the critique of the second referee that it is unclear what I mean by "reservation wage" I have shartpened some phrasings.

All formulae in the main text have remained unchanged. So the referes may not need to check them again.

The calculations in the appendix are new. I attach Mathematica printouts. This may make it easier to check these if the referees feel this necessary.

Unfortunately I cannot make the formatting of figures 1 and 2 consistent, as I have only the data depicted there at my disposal.

I thank the second referee also for his helpful "minor points" which I have incorporated into this version.